



WE ARE HIRING!

JOIN OUR TEAM AS A

**WATER QUALITY
APPLICATION SPECIALIST**



JOB DESCRIPTION:

Objective

To provide consultations and recommendations for water quality monitoring applications and analysis. Promote sales for specified product lines to new and existing customers/companies.

- Work with clients to derive the best possible solution for their application using our approved line of products.
- Establish new and maintain existing relationships with customers and alert them of new products and services that may be of interest to them.
- Develop and implement marketing strategies to promote our products and services.
- Create and execute sales plans that expands our customer base and extends the Company's regional reach.
- Visit customer sites/proposed project locations and make recommendations according to specific guidelines/budgets.
- Provide clients with proposals, tenders and quotations based on their monitoring requirements.
- Follow-up with clients and maintain good customer-supplier relationships.
- Manage and coordinate Water Quality related projects both locally and regionally.
- Prepare comprehensive Technical Reports and adhere to all reporting requirements and standards.
- Provide technical and diagnostic support to the WQ Team.

- Provide technical training for customers and WQ technicians.
- Ability and confidence to develop good relationships with subcontractors and operating company contractors who work with us supporting project installation and commissioning.
- Ensure customer satisfaction through ongoing communication and relationship management.
- Develop a strong link with foreign suppliers, including performing joint sales calls on a regular basis.
- Recommend and help manage minimum stock levels for consumables and spare parts.
- Review and develop standard operating procedures for water quality related instruments.
- Attend WQ conferences and seminars to promote product lines and market ROSE.
- Be proficient in all WQ related software and instruments.
- Perform general checks on WQ equipment before dispatch.
- Compile, manage and report data where necessary for WQ Projects.
- Audit and control WQ inventory.
- Assist other departments whenever possible with other jobs unrelated to WQ.
- Be on the look-out for further project potential business for ROSE.

QUALIFICATIONS/EXPERIENCE

- Undergraduate Degree in Engineering or Environmental Engineering.
- Project management will be an asset.
- Ability to prepare and deliver presentations.
- Evidence of competency working with instruments.
- Two to three years relevant work experience in a similar position
- Experience working in a fast paced, dynamic working environment.
- Instrumentation and Industrial Environmental Experience.
- A suitable combination of qualifications and experience.



FOR MORE INFORMATION, EMAIL:
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